

California Assn of Health Underwriters

2017-2018 Budget

***Budget
2017-2018***

Income

4000.000 Membership Dues - NAHU	379,000.00
4210.001 HCS - Registration	35,000.00
4220.001 HCS - Vendors	45,000.00
4230.001 HCS - Sponsors	80,000.00
4300.002 Capitol Summit - Registration	18,000.00
4320.002 Capitol Summit - Sponsors (all)	60,000.00
4325.002 Capitol Summit -Vendor	6,000.00
4350.003 Vanguard (Fall) - Reg.	3,000.00
4360.003 Vanguard (Fall)- Sponsors	7,000.00
4380.000 Vanguard (Spring) - Reg	3,000.00
4385.000 Vanguard (Spring)- Sponsor	7,000.00

TOTAL Income

643,000.00

Expenses

6030.000 Awards & Gifts	2,500.00
6050.000 Bank/Credit Card Fees	5,000.00
6120.000 Board - Banquet	14,000.00
6145.000 Board - Printing	200.00
6155.000 Board - Strategic Planning	3,500.00
6160.000 Board - Travel & Lodging	35,000.00
6170.000 Board - Officer - Past Pres.	500.00
6180.000 Board - Officer - President	5,000.00
6190.000 Board - Officer - Pres. Elect	1,500.00
6200.000 Board - Officer - VP Comm.	240.00
6205.000 Board - Officer - VP Comm. O/R	240.00
6210.000 Board - Officer - VP Education	240.00
6230.000 Board - Officer - VP Legis.	2,000.00
6233.000 Board - Officer - VP Membership	490.00
6235.000 Board - Officer - VP PAC	240.00
6237.000 Board - Officer - VP Public Aff	240.00
6239.000 VP Corporate Relations	240.00
6242.000 Chapter Exp - KAHU Dissolution	2,500.00
6300.000 Continuing Education Exp	2,000.00
6310.000 Dues/Subscriptions	4,500.00
6315.000 Foundation Expenses	500.00
6320.000 Insurance - All	3,500.00
6323.000 CAHU PAC Donation	20,000.00
6325.000 HUPAC Donation	5,000.00
6345.000 Legal & Accounting (taxes)	1,700.00
6360.000 Legislative/Council	7,500.00
6365.000 Legis. Advocate - Fees	156,000.00
6370.000 Legis. Advocate - Expenses	2,000.00
6392.000 Medicare Task Force Chair	1,500.00
6400.000 Management Fees - CAMS	183,120.00
6405.000 Management Travel (CAMS)	4,000.00

**Annual Budget
2017-2018**

6445.000 Membership Marketing	4,500.00
6455.000 NAHU Annual Convention	24,000.00
6460.000 NAHU Cap Conference	24,000.00
6462.000 NAHU - Region 8	1,600.00
6482.000 NO SB562/PR Newswire Plus	1,500.00
6485.000 Office Supplies/Expense	3,000.00
6495.000 Postage - Admin	1,000.00
6500.000 Printing - Admin	250.00
6520.000 Telephone/Fax/Internet	1,100.00
6525.000 Website	6,000.00
6526.000 Webinar Expenses	225.00
6540.001 HCS - Audio/Visual	14,000.00
6555.001 HCS - Food & Beverage	52,000.00
6560.001 HCS - Other	250.00
6570.001 HCS - Postage & Shipping	1,500.00
6580.001 HCS - Printing	1,500.00
6585.001 HCS - Security	1,400.00
6590.001 HCS - Speakers	6,000.00
6600.001 HCS - Supplies	500.00
6610.001 HCS - Vendors	3,000.00
6640.002 Capitol Summit - Audio/Visual	3,250.00
6650.002 Capitol Summit - F&B	11,000.00
6670.002 Capitol Summit - Pstg/Shipping	250.00
6680.002 Capitol Summit - Printing	3,000.00
6686.002 Capitol Summit - Sponsor Items	500.00
6687.002 Capitol Summit - Speakers	3,000.00
6690.002 Capitol Summit - Supplies	500.00
6700.002 Capitol Summit - Signage	200.00
6750.003 Vanguard (Fall)- Donation	500.00
6760.003 Vanguard (Fall) - Entertainment	500.00
6770.003 Vanguard (Fall) - F& B	3,500.00
6780.003 Vanguard (Fall) - Supplies	500.00
6790.000 Vanguard (Spring)-Entertainment	500.00
6795.000 Vanguard (Spring) - F&B	3,000.00
6800.000 Vanguard (Spring) - Supplies	500.00
TOTAL Expenses	642,975.00
Provisions for Taxes	
7100.000 Income Tax Expenses	25.00
TOTAL Provisions for Taxes	25.00
***** NET PROFIT	0.00