

California Association of Health Underwriters

2018-2019 Budget

		Budget
	<u>Acct #</u>	<u>6/30/2019</u>
<u>General</u>		
Income		
Membership Dues	<i>4000.000</i>	415,000.00
Continuing Education Fees	<i>4100.000</i>	-
Website Advertising	<i>4600.000</i>	-
No On Single Payer Project/Education	<i>4620.000</i>	-
NAHU Vanguard Event	<i>4625.000</i>	-
Board Sponsor	<i>4650.000</i>	-
Miscellaneous Income	<i>4900.000</i>	-
Interest Income	<i>7000.000</i>	25.00
Prior Year Income	<i>4950.000</i>	-
TOTAL Income		415,025.00
Expenses		
Awards & Gifts	<i>6030.000</i>	2,000.00
Bad Debt Expense	<i>6040.000</i>	-
Bank/Credit Card Fees	<i>6050.000</i>	4,500.00
Board - Audio/Visual	<i>6110.000</i>	500.00
Board - Food & Beverage	<i>6120.000</i>	13,000.00
Board - Postage	<i>6135.000</i>	20.00
Board - Printing	<i>6140.000</i>	250.00
Board - Room Rental	<i>6145.000</i>	700.00
Board - Supplies	<i>6150.000</i>	75.00
Board - Strategic Planning	<i>6155.000</i>	3,500.00
Board - Travel & Lodging	<i>6160.000</i>	31,000.00
Board - Officer -Past Pres.	<i>6170.000</i>	-
Board - Officer -President	<i>6180.000</i>	4,500.00
Board - Officer -Pres. Elect	<i>6190.000</i>	1,000.00
Board - Officer - Communications	<i>6200.000</i>	100.00
Board - Officer - Communications O/R	<i>6205.000</i>	100.00
Board - Officer -VP Education	<i>6210.000</i>	100.00
Board - Officer -VP Finance	<i>6220.000</i>	-
Board - Officer -VP Legis.	<i>6230.000</i>	1,000.00

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Board - Officer - Memberships	6233.000	250.00
Board - Officer -VP PAC	6235.000	240.00
Board - Officer - Public Affairs	6237.000	275.00
Board - Officer - VP Corporate Relations	6239.000	100.00
Chapter Exp - KAHU Dissolution Exp	6242.000	1,500.00
Continuing Education Expenses	6300.000	2,000.00
Donation	6305.000	-
Dues/Subscriptions	6310.000	3,500.00
Foundation Expenses	6315.000	-
Insurance - All	6320.000	4,000.00
CAHU PAC Donation	6323.000	10,000.00
HUPAC Donation	6325.000	-
Legal & Accounting (taxes)	6345.000	1,750.00
Legal Opinion: Agent Fees	6346.000	-
Legislative /Council	6360.000	5,000.00
Legis. Advocate - Fees	6365.000	156,000.00
Legis. Advocate - Expenses	6370.000	5,000.00
Medicare Task Force Chair	6392.000	1,500.00
Management Fees - CAMS	6400.000	183,120.00
Management Travel (CAMS)	6405.000	3,500.00
Membership - General Exp	6406.000	
Membership Marketing - Supplies, Printing	6445.000	2,250.00
NAHU Annual Convention	6455.000	18,000.00
NAHU Cap Conference	6460.000	15,750.00
NAHU Cap Conference- Vanguard	6463.000	-
NAHU Region 8	6462.000	2,800.00
No on SB562/PR Newswire Plus	6482.000	-
No On Single Payer Project	6484.000	-
Office Supplies/Expense	6485.000	3,500.00
Postage - Admin	6495.000	1,100.00
Printing - Admin	6500.000	325.00
Public Relations Expense	6510.000	-
Public Affairs Contractor	6512.000	36,000.00
Telephone/Fax/Internet	6520.000	1,100.00
Website	6525.000	2,500.00
Webinar Expenses	6526.000	225.00
Prior Year Expenses	6530.000	-
Income Tax Exp	7100.000	10.00
TOTAL Expenses		523,640.00
2/19/2019		

		Budget
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NET PROFIT		(108,615.00)
<u>Annual Health Care Summit</u>		
Income		
HCS Registration	<i>4210.001</i>	25,000.00
HCS Vendors	<i>4220.001</i>	45,000.00
HCS Sponsors	<i>4230.001</i>	85,000.00
HCS - NAHU Certification Sponsorship	<i>4265.001</i>	2,000.00
TOTAL Income		157,000.00
Expenses		
HCS A/V	<i>6540.001</i>	14,000.00
HCS NAHU Certification Training	<i>6547.001</i>	2,000.00
HCS Food & Beverage	<i>6555.001</i>	50,000.00
HCS - Other/ Pipe & Drape	<i>6560.001</i>	500.00
HCS - Photography	<i>6565.001</i>	1,500.00
HCS Postage & Shipping	<i>6570.001</i>	750.00
HCS Printing	<i>6580.001</i>	2,500.00
HCS Security	<i>6585.001</i>	-
HCS Speakers	<i>6590.001</i>	10,000.00
HCS Supplies	<i>6600.001</i>	500.00
HCS Vendors	<i>6610.001</i>	3,000.00
TOTAL Expenses		84,750.00
NET PROFIT		72,250.00
<u>Capitol Summit</u>		
Income		
Capitol Summit Registration	<i>4300.002</i>	20,000.00
Capitol Summit Programs Ads	<i>4310.002</i>	-
Capitol Summit Sponsorships (all)	<i>4320.002</i>	65,000.00
Capitol Summit Vendors	<i>4325.002</i>	6,000.00
TOTAL Income		91,000.00
Expenses		
Capitol Summit - A/V	<i>6640.002</i>	3,250.00
Capitol Summit - Food & Beverage	<i>6650.002</i>	17,500.00

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Capitol Summit - Gratuities	6655.002	-
Capitol Summit - Online Regist	6665.002	-
Capitol Summit - Legis Packets	6660.002	-
Capitol Summit - Printing	6680.002	3,000.00
Capitol Summit - Pstg/Ship	6670.002	250.00
Capitol Summit - Room Rental	6685.002	1,500.00
Capitol Summit - Speakers	6687.002	7,000.00
Capitol Summit - Sponsor/Promo Items	6686.002	500.00
Capitol Summit - Supplies	6690.002	500.00
Capitol Summit - Signage & Decorations	6700.002	200.00
Capitol Summit - Travel/Meals	6710.002	-
		-
TOTAL Expenses		33,700.00
NET PROFIT		57,300.00
Vanguard		
Vanguard Event - Reg (Fall)	4350.003	3,500.00
Vanguard Event - Sponsor (Fall)	4360.003	5,500.00
Vanguard Event - Reg (Spring)	4380.000	3,000.00
Vanguard Event - Sponsor (Spring)	4385.000	5,500.00
Total Income		17,500.00
Expenses		
Vanguard Event - Donation (Fall)	6750.003	-
Vanguard Event - Entertainment (Fall)	6760.003	500.00
Vanguard Event - F&B (Fall)	6770.003	3,500.00
Vanguard Event - Prizes	6635.001	800.00
Vanguard Event - Printing Expense	6640.001	200.00
Vanguard Event - Supplies (Fall)	6780.003	250.00
Vanguard Event - Donation (Spring)	6790.003	-
Vanguard Event - Entertainment (Spring)	6800.003	500.00
Vanguard Event - F&B (Spring)	6810.003	3,000.00
Vanguard Event - Supplies (Spring)	6820.003	500.00
Total Expenses		9,250.00
Net Profit(Loss)		8,250.00