

# CAHIP

## Income Statement

### Year-to-Date Performance, February 2023

	<i>8 Months Ended February 28, 2023</i>	<i>Annual Budget</i>	<i>Unused</i>	<i>% Used</i>
<b>Income</b>				
4000.000 Membership Dues - NAHU	192,244.43	376,050.00	183,805.57	51.1 %
4100.000 Continuing Education Fees	14.00	500.00	486.00	2.8 %
4210.001 SLC - Registration	6,326.00	5,743.00	(583.00)	110.2 %
4220.001 SLC - Vendors	1,500.00	1,500.00	0.00	100.0 %
4235.001 SLC Annual Sponsor	20,700.00	24,500.00	3,800.00	84.5 %
4270.001 Vanguard (SLC) - Reg.	0.00	3,500.00	3,500.00	
4300.002 CapSum - Registration	0.00	18,900.00	18,900.00	
4310.002 CapSum - Program Ads	0.00	1,000.00	1,000.00	
4320.002 CapSum - Annual Sponsors	0.00	24,500.00	24,500.00	
4325.002 CapSum - Exh./Event Sponsor	0.00	25,000.00	25,000.00	
4330.002 Vanguard (CapSum) - Reg	0.00	3,500.00	3,500.00	
4600.000 Website Advertising	500.00	1,500.00	1,000.00	33.3 %
4910.000 Member Meeting Webinars	4,755.00	0.00	(4,755.00)	
4900.000 Miscellaneous Income	100.00	0.00	(100.00)	
<b>TOTAL Income</b>	<b>226,139.43</b>	<b>486,193.00</b>	<b>260,053.57</b>	<b>46.5 %</b>
<b>Expenses</b>				
6030.000 Awards & Gifts	0.00	1,000.00	1,000.00	
6050.000 Bank/Credit Card Fees	1,633.87	4,500.00	2,866.13	36.3 %
6120.000 Board - Banquet	0.00	2,000.00	2,000.00	
6135.000 Board - Postage	0.00	50.00	50.00	
6140.000 Board - Printing	0.00	50.00	50.00	
6150.000 Board - Supplies	0.00	100.00	100.00	
6160.000 Board - Travel & Lodging	3,311.83	8,000.00	4,688.17	41.4 %
6180.000 Board - Officer - President	1,477.74	4,000.00	2,522.26	36.9 %
6190.000 Board - Officer - Pres. Elect	235.32	1,000.00	764.68	23.5 %
6200.000 Board - Officer - VP Comm.	0.00	100.00	100.00	
6205.000 Board - Officer - VP Comm. Outr	0.00	100.00	100.00	
6210.000 Board - Officer - VP Education	0.00	100.00	100.00	
6230.000 Board - Officer - VP Legis.	0.00	1,000.00	1,000.00	
6233.000 Board - Officer - VP Membership	0.00	100.00	100.00	
6235.000 Board - Officer - VP PAC	0.00	100.00	100.00	
6237.000 Board - Officer - VP Public Aff	0.00	100.00	100.00	
6239.000 VP Corporate Relations	0.00	300.00	300.00	
6250.000 Committee Expense	0.00	500.00	500.00	
6300.000 Continuing Education Exp	719.93	2,500.00	1,780.07	28.8 %
6310.000 Dues/Subscriptions	1,319.50	2,840.00	1,520.50	46.5 %
6315.000 Foundation Expenses	0.00	100.00	100.00	
6320.000 Insurance - All	4,808.84	5,600.00	791.16	85.9 %
6323.000 CAHU PAC Donation	0.00	2,000.00	2,000.00	
6325.000 HUPAC Donation	2,000.00	2,000.00	0.00	100.0 %
6345.000 Legal & Accounting (taxes)	0.00	1,850.00	1,850.00	

**8 Months Ended  
February 28, 2023**

		<b>Annual Budget</b>	<b>Unused</b>	<b>% Used</b>
6360.000 Legislative/Council	0.00	4,000.00	4,000.00	
6365.000 Legis. Advocate - Fees	104,000.00	156,000.00	52,000.00	66.7 %
6370.000 Legis. Advocate - Expenses	739.94	3,000.00	2,260.06	24.7 %
6400.000 Management Fees - CAMS	125,742.35	188,613.00	62,870.65	66.7 %
6405.000 Management Travel (CAMS)	1,257.53	1,500.00	242.47	83.8 %
6455.000 NAHU Annual Convention	0.00	10,000.00	10,000.00	
6460.000 NAHU Cap Conference	0.00	7,000.00	7,000.00	
6485.000 Office Supplies/Expense	551.73	1,000.00	448.27	55.2 %
6495.000 Postage - Admin	714.50	900.00	185.50	79.4 %
6500.000 Printing - Admin	13.40	100.00	86.60	13.4 %
6507.000 Public Affairs Contractor	38,202.50	60,000.00	21,797.50	63.7 %
6508.000 Public Affairs/Relations Exp.	1,552.58	5,000.00	3,447.42	31.1 %
6510.000 Public Relations Expenses	(195.00)	0.00	195.00	
6520.000 Telephone/Fax/Internet	713.63	1,100.00	386.37	64.9 %
6525.000 Website	3,373.16	5,000.00	1,626.84	67.5 %
6526.000 Webinar Expenses	5.86	0.00	(5.86)	
6540.001 SLC - Audio/Visual	6,417.41	10,000.00	3,582.59	64.2 %
6553.000 SLC - Entertainment	0.00	300.00	300.00	
6555.001 SLC - Food & Beverage	28,300.53	30,000.00	1,699.47	94.3 %
6559.001 SLC Partner Fee	98.74	0.00	(98.74)	
6560.001 SLC - Othe/Pipe & Drape	0.00	400.00	400.00	
6570.001 SLC - Postage & Shipping	741.12	1,000.00	258.88	74.1 %
6580.001 SLC - Printing	0.00	200.00	200.00	
6580.001 SLC - Room Rental	3,150.00	3,150.00	0.00	100.0 %
6585.001 SLC - Signs	0.00	1,000.00	1,000.00	
6590.001 SLC - Speakers	3,970.04	10,000.00	6,029.96	39.7 %
6600.001 SLC - Supplies	1,574.86	1,460.00	(114.86)	107.9 %
6660.002 Capitol Summit - Audio/Visual	0.00	7,000.00	7,000.00	
6670.002 Capitol Summit - F&B	0.00	30,000.00	30,000.00	
6680.002 Capitol Summit - Legis Packets	0.00	500.00	500.00	
6695.002 Capitol Summit - Printing	0.00	1,000.00	1,000.00	
6700.002 Capitol Summit - Room Rental	0.00	1,900.00	1,900.00	
6710.002 Capitol Summit - Speakers	0.00	3,000.00	3,000.00	
6720.002 Capitol Summit - Supplies	0.00	500.00	500.00	
6730.002 Capitol Summit - Signage	0.00	500.00	500.00	
6755.002 Vanguard (CapSum) - F&B	0.00	3,500.00	3,500.00	
TOTAL Expenses	336,431.91	588,613.00	252,181.09	57.2 %
***** OPERATING PROFIT(LOSS)	(110,292.48)	(102,420.00)	7,872.48	107.7 %
Other Income & Expenses				
7000.000 Interest Income	1,360.78	113.48	(1,247.30)	1199.1 %
TOTAL Other Income & Expenses	1,360.78	113.48	(1,247.30)	1199.1 %
***** NET PROFIT(LOSS)	(108,931.70)	(102,306.52)	6,625.18	106.5 %