

CALIFORNIA ASSOCIATION OF HEALTH UNDERWRITERS

Course Name	Credits	Category	Method	Pres Method	Renewal Date
2018 MEDICARE EXPERT SERIES PART 1 (373211)	1	Accident & Health	Contact	Workshop/Conference	9/30/2022
5 STEP AGENT TRAINING, MARKETING & BRANDING SYSTEM (373212)	1	CE - Business Management	Contact	Classroom/Lecture	9/30/2022
7 KEYS TO DAZZLING CUSTOMER SERVICE (332992)	1	CE - Business Management	Contact	Classroom/Lecture	2/28/2022
A DEEPER UNDERSTANDING OF SPECIAL NEEDS PLANS (386177)	1	Accident & Health	Contact	Webinar	8/31/2023
A NEW CLASS OF EMPLOYEE BENEFITS AND WHY IT MATTERS (372431)	1	Accident & Health	Contact	Classroom/Lecture	8/31/2022
ADVANCED CONCEPTS FOR MEDICARE AGENTS (342971)	1	Accident & Health	Contact	Classroom/Lecture	9/30/2022
AGENCY SURVIVAL KIT: RECESSION - PROOF NEW IDEAS & MARKETS (240394)	2	CE - Business Management	Contact	Seminar	4/30/2022
AGENT ETHICS AND THE LEGISLATIVE FRONT (141239)	1	CE - Ethics 1	Contact	Seminar	9/30/2021
ANNUAL LEGISLATIVE REVIEW 2017-2018 (363213)	1	Accident & Health	Contact	Workshop/Conference	1/31/2022
ANNUAL LEGISLATIVE REVIEW 2019-2020 (383655)	1	Accident & Health	Contact	Classroom/Lecture	12/31/2021
BALANCING LABOR LAW WITH THE ACA (319990)	1	Accident & Health	Contact	Classroom/Lecture	2/28/2023
BENEFIT LAW UPDATE: SECURE ACT, CARES AND CALSAVERS (385286)	1	Accident & Health	Contact	Webinar	2/28/2023
BENEFIT OPTIONS WHEN EMPLOYER SPONSORED PLANS NO LONGER AVAIL (385568)	1	Accident & Health	Contact	Webinar	3/31/2023
CAHU - REDUCING HEALTHCARE COSTS THROUGH WORKPLACE WELLNESS (184899)	1	Life Only/Accident and Health	Contact	Seminar	6/30/2022
CALIFORNIA REGULATIONS WONT END EVEN IF THE PANDEMIC DOES (385885)	1	CE - Business Management	Contact	Webinar	5/31/2023
CANNABIS AS MEDICINE (371772)	1	Accident & Health	Contact	Classroom/Lecture	8/31/2022
CBD FOR MENTAL HEALTH & WELLBEING (385807)	1	Accident & Health	Contact	Webinar	4/30/2023
CHECKLIST FOR PAY OR PLAY - EMPLOYER PLANNING ESSENTIALS (288953)	1	Accident & Health	Contact	Classroom/Lecture	2/28/2023
CLIENT SERVICE: THE DOLLARS-AND-CENTS OF DELIVERING VALUE (332651)	1	Accident & Health	Contact	Classroom/Lecture	2/28/2022
COVERED CALIFORNIA & MEDI-CAL: HOW DO WE BEST COORDINATE ADMINISTRATION OF THESE TWO PROGRAMS (366331)	1	Accident & Health	Contact	Classroom/Lecture	3/31/2022
COVERED CALIFORNIA IMPLEMENTATION OF THE AMERICAN RESCUE P (385829)	1	Accident & Health	Contact	Webinar	4/30/2023
DRUG AFFORDABILITY BIOLOGICS AND OTHER STRATEGIES (384284)	1	Accident & Health	Contact	Webinar	5/31/2022
EDUCATING CLIENTS ABOUT HEALTH CARE REFORM (289650)	2	Accident & Health	Contact	Classroom/Lecture	2/28/2023
EFFECTIVE EMPLOYEE BENEFITS COST ANALYSIS AND COMMUNICATION TECHNIQUES (10408)	1	Life Only/Accident and Health	Contact	Seminar	2/28/2023
EMPLOYEE BENEFITS PLANS AND TAX CONSIDERATIONS (210862)	1	Life Only/Accident and Health	Contact	Seminar	4/30/2022
ERISA COMPLIANCE 101 (384120)	1	Accident & Health	Contact	Webinar	4/30/2022
ETHICS FOR THE HEALTH INSURANCE PROFESSIONAL (307570)	2	CE - Ethics 2	Contact	Seminar	3/31/2022
ETHICS: GOING BEYOND WHAT IS LEGAL AND DOING WHAT IS RIGHT (150678)	1	CE - Ethics 1	Contact	Seminar	4/30/2022
EVERYTHING ERISA (274167)	1	Accident & Health	Contact	Seminar	2/28/2022
EXPAND YOUR BRAND WITH THE SUPPORT YOU NEED (366333)	1	CE - Business Management	Contact	Classroom/Lecture	4/30/2022

EXPANDING MARKET OPPORTUNITIES WITH DISABILITY INSURANCE (203218)	1	Life Only/Accident and Health	Contact	Classroom/Lecture	9/30/2021
FEDERAL LEGISLATIVE UPDATES INCLUDING THE AMERICAN RESCUE PL (385946)	1	Accident & Health	Contact	Webinar	5/31/2023
FUTURE TRENDS IN HEALTH CARE- MARKET FORCES, PAST , PRESENT AND FUTURE (267694)	1	Accident & Health	Contact	Seminar	9/30/2021
GROUP TO MEDICARE - THE SALE PROCESS (386358)	1	Accident & Health	Contact	Webinar	9/30/2023
GROWING YOUR BUSINESS IN A DYNAMIC MARKETPLACE (361292)	1	Accident & Health	Contact	Seminar	10/31/2021
HEALTH CARE REFORM: HOW DO ALL PARTIES WORK TOGETHER TO MAKE THE SYSTEM WORK (202558)	2	Life Only/Accident and Health	Contact	Classroom/Lecture	9/30/2021
HEALTH CARE REFORM: STATE AND NATIONAL PERSPECTIVE - A 3 HOUR PANEL (202559)	3	Life Only/Accident and Health	Contact	Classroom/Lecture	9/30/2021
HEALTH CARE REGULATION AND LEGISLATION: UPDATE FOR CAHU (359991)	1	Accident & Health	Contact	Workshop/Conference	9/30/2021
HEALTH INSURANCE FOR THE RETIREE AND OVER AGE 65 EMPLOYEE (267727)	1	Accident & Health	Contact	Classroom/Lecture	9/30/2021
HEALTH INSURANCE MARKETPLACE - 2020 AND BEYOND (384896)	1	Accident & Health	Contact	Classroom/Lecture	10/31/2022
HEALTH PLAN COST CONTAINMENT IN THE LARGE GROUP MARKET 2020 (384644)	1	Accident & Health	Contact	Webinar	8/31/2022
HEALTH PLAN TRANSPARENCY IN COVERAGE RULE (385520)	1	Accident & Health	Contact	Webinar	3/31/2023
HELPING HEALTH INSURANCE AGENTS & BROKERS PREPARE FOR THE FUTURE (162338)	1	Life Only/Accident and Health	Contact	Seminar	2/28/2023
HELPING YOUR SENIOR CLIENTS (372196)	1	Accident & Health	Contact	Classroom/Lecture	8/31/2022
HIPAA PRIVACY & SECURITY ENFORCEMENT OVERVIEW (382754)	1	Accident & Health	Contact	Classroom/Lecture	8/31/2023
HIPAA PRIVACY & SECURITY IN DEPTH (382756)	2	Accident & Health	Contact	Classroom/Lecture	8/31/2023
HIPAA PRIVACY SECURITY IN THE WORLD OF COVID-19 (384604)	1	Accident & Health	Contact	Webinar	8/31/2022
HIPAA PRIVACY & SECURITY - HEALTH INSURANCE PROFESSIONAL (382755)	1	Accident & Health	Contact	Classroom/Lecture	8/31/2023
HISTORY OF HEALTH INSURANCE - WHERE WE HAVE BEEN & WHERE WE ARE GOING (189200)	1	Life Only/Accident and Health	Contact	Seminar	8/31/2022
I GOT ZOOM...NOW WHAT? (384967)	1	Accident & Health	Contact	Webinar	10/31/2022
INCREASING PARTICIPATION IN A LOW WAGE WORKFORCE (366332)	1	Accident & Health	Contact	Classroom/Lecture	3/31/2022
INSURANCE COMMUNICATIONS FOCUSING ON DO'S AND DON'TS (373216)	1	CE - Business Management	Contact	Classroom/Lecture	9/30/2022
LEVERAGING EXECUTIVE DI TO PROPERLY COVER HIGHLY COMPENSATED EXECUTIVES & OWNERS (386201)	1	CE - Business Management	Contact	Webinar	7/31/2023
LIVE FROM NAHU: MEDICARE-FOR-ALL AND THE 2020 ELECTIONS (383264)	1	Accident & Health	Contact	Classroom/Lecture	10/31/2021
MAINTAINING COMPLIANCE DURING LEGAL CHALLENGES (380611)	1	Accident & Health	Contact	Classroom/Lecture	5/31/2023
MEDI-CAL AND MEDICARE (373471)	1	Accident & Health	Contact	Classroom/Lecture	9/30/2022
MEDI-CAL BASICS AND SERVING THE DUAL CLIENT (342011)	1	Accident & Health	Contact	Classroom/Lecture	9/30/2022
MEDICARE EXPERT SERIES USING YOUR MEDICARE TOOLBOX (382773)	2	Accident & Health	Contact	Classroom/Lecture	8/31/2023
MEDICARE EXPERT TOOL BOX FOR AGENTS (386435)	1	Accident & Health	Contact	Workshop/Conference	9/30/2023
MEDICARE OPTIONS (333991)	1	Accident & Health	Contact	Classroom/Lecture	3/31/2022
MEDICARE UPDATES FOR 2019 (373271)	1	Accident & Health	Contact	Classroom/Lecture	9/30/2022

MEDICARE UPDATES FOR 2022 (386379)	1	Accident & Health	Contact	Webinar	9/30/2023
MEDICARE VIEW FROM THE TOP AND TOOLS TO STAY UP TO DATE (386190)	1	Accident & Health	Contact	Webinar	7/31/2023
MEDICARES CRAZIEST RULE (386436)	1	Accident & Health	Contact	Workshop/Conference	9/30/2023
MEDITATION AS A NEW WAY FOR WELLNESS (384657)	1	Accident & Health	Contact	Webinar	8/31/2022
MIGRATING TO MEDICARE - THE SALES PROCESS (373213)	1	Accident & Health	Contact	Classroom/Lecture	9/30/2022
NAHU LIVE COMPLIANCE CONCERNS UPDATE (368771)	1	Accident & Health	Contact	Webinar	5/31/2022
NAHU WASHINGTON UPDATE AUGUST 2020 (384569)	1	Accident & Health	Contact	Webinar	7/31/2022
NAVIGATING THE NEW WORLD OF INDIVIDUAL HEALTH INSURANCE (328651)	1	Accident & Health	Contact	Classroom/Lecture	9/30/2021
NEXT GEN CONSUMERISM TOOLS: TELEHEALTH & ADVOCACY (341412)	1	Accident & Health	Contact	Classroom/Lecture	8/31/2022
NOW IS THE TIME FOR TELEHEALTH (384705)	1	Accident & Health	Contact	Webinar	9/30/2022
NUTRITION EFFECTS ON HEALTH AND HEALTHCARE (385119)	2	Accident & Health	Contact	Webinar	3/31/2023
NUTRITION EFFECTS ON HEALTH, LONGEVITY, AND THE HEALTHCARE (386386)	1	Accident & Health	Contact	Workshop/Conference	9/30/2023
ORGANIZATIONAL PERFORMANCE MANAGEMENT (383129)	1	CE - Business Management	Contact	Classroom/Lecture	9/30/2021
OUT OF THE BOX THINKING AND COMPLIANCE STRATEGIES (383955)	1	Accident & Health	Contact	Classroom/Lecture	3/31/2022
PHARMACY BENEFIT MANAGEMENT, COMPLEMENT TO SELF-FUNDED GROUPS (349651)	1	Accident & Health	Contact	Classroom/Lecture	2/28/2023
PRODUCER PRIVACY PRATICE AUDITS - WHAT TO EXPECT AND HOW TO PREPARE (162298)	1	Life Only/Accident and Health	Contact	Seminar	2/28/2023
PROTECTING YOUR COMMISSIONS (383128)	1	Accident & Health	Contact	Classroom/Lecture	9/30/2021
REDUCING HEALTH CARE COSTS WITH YOGA AND MEDITATION (336251)	1	Accident & Health	Contact	Classroom/Lecture	4/30/2022
SAAS (SOFTWARE AS A SERVICE): THE FUTURE OF EMPLOYEE BENEFITS (361794)	1	Accident & Health	Contact	Classroom/Lecture	11/30/2021
SAVING MEDICARE CLIENTS MONEY ON PART D (366352)	1	Accident & Health	Contact	Classroom/Lecture	3/31/2022
SINGLE PAYER - A LOOK AT OTHER COUNTRIES AND THE US (368091)	1	Accident & Health	Contact	Classroom/Lecture	4/30/2022
SOCIAL MEDIA MADE POWERFUL (332951)	1	CE - Business Management	Contact	Classroom/Lecture	2/28/2022
SUPPORTING WELL-BEING IN THE CHANGING WORKPLACE (385830)	1	Accident & Health	Contact	Webinar	4/30/2023
TAX CREDITS & SUBSIDIES (313290)	1	Accident & Health	Contact	Workshop/Conference	8/31/2022
TECHNOLOGY AND MEDICARE (373214)	1	Accident & Health	Contact	Classroom/Lecture	9/30/2022
THE BASICS OF SELF-FUNDING (371791)	1	Accident & Health	Contact	Classroom/Lecture	8/31/2022
THE CHALLENGES OF MANAGING THE RISING COSTS OF HEALTHCARE - A PANEL DISCUSSION (189198)	2	Life Only/Accident and Health	Contact	Seminar	8/31/2022
THE CHANGING HEALTH CARE SYSTEM AND THE ROLE OF THE AGENT (280032)	1	Accident & Health	Contact	Seminar	6/30/2022
THE DIGITAL BROKER PLAY BOOK (385402)	1	CE - Business Management	Contact	Webinar	2/28/2023
THE HEALTHCARE SYSTEM FROM A HOSPITAL PERSPECTIVE (194680)	1	Life Only/Accident and Health	Contact	Seminar	2/28/2023
THE IMPACT OF INFORMATION TEHCNOLOGY ON TODAY'S HEALTHCARE ISSUES (194153)	1	Life Only/Accident and Health	Contact	Seminar	2/28/2023
THE MARKET FOR GROUP MEDICAL SUPPLEMENTAL POLICIES (206117)	1	Life Only/Accident and Health	Contact	Seminar	1/31/2022
THE NEW MARKETING DATABASE FOR BENEFITS BROKERS (367512)	1	CE - Business Management	Contact	Classroom/Lecture	4/30/2022
THE ROLE OF THE AGENT IN EDUCATING THE CONSUMER (206115)	1	Life Only/Accident and Health	Contact	Classroom/Lecture	1/31/2022

THE SELF-FUNDING ALTERNATIVE (333632)	1	Accident & Health	Contact	Classroom/Lecture	3/31/2022
TIPS FOR SUCCESSFUL MEDICARE MARKETING AEPOEP (386380)	1	Accident & Health	Contact	Webinar	9/30/2023
TOP 10 MOST TALKED ABOUT HR TOPICS (383694)	1	CE - Business Management	Contact	Classroom/Lecture	1/31/2022
TRAILBLAZED: PROVEN PATHS TO SALES GROWTH (207905)	1	CE - Business Management	Contact	Seminar	4/30/2022
TRENDS IN VOLUNTARY BENEFITS (240147)	1	Life Only/Accident and Health	Contact	Classroom/Lecture	4/30/2022
UNDERSTANDING BENEFITS TECHNOLOGY FOR THE HEALTH INSURANCE AGENT (331851)	1	Accident & Health	Contact	Classroom/Lecture	1/31/2022
UNDERSTANDING MEDICARE AND SOCIAL SECURITY ENROLLMENT (383127)	1	Accident & Health	Contact	Classroom/Lecture	9/30/2021
UNDERSTANDING MEDICARE FOR THE GROUP HEALTH INSURANCE BROKER (210663)	1	Life Only/Accident and Health	Contact	Seminar	4/30/2022
UNDERSTANDING PART D COVERAGE (382758)	1	Accident & Health	Contact	Classroom/Lecture	8/31/2023
UNDERSTANDING THE CHALLENGES OF LONG-TERM CARE PLANNING FOR INDIVIDUALS AND EMPLOYERS (272707)	1	Life Only/Accident and Health	Contact	Classroom/Lecture	1/31/2022
UNDERSTANDING THE PRESCRIPTION DRUG BENEFIT (8964)	1	Life Only/Accident and Health	Contact	Classroom/Lecture	4/30/2022
WEBSITE REGULATIONS & COMPLIANCE (384285)	1	Property & Casualty	Contact	Webinar	5/31/2022
WHAT THE HELL HAPPENED? (366693)	1	Accident & Health	Contact	Classroom/Lecture	3/31/2022
WHAT TO EXPECT IN A DOL-EBSA HEALTH INVESTIGATION (383966)	1	Accident & Health	Contact	Classroom/Lecture	3/31/2022
WHY WELLNESS PROGRAMS? (278910)	1	Accident & Health	Contact	Classroom/Lecture	4/30/2022
WHY WOMEN SHOULD CARE ABOUT LTC PLANNING (366692)	1	Accident & Health	Contact	Classroom/Lecture	3/31/2022
WORKING REMOTE WITH YOUR BENEFITS TEAM (385947)	1	CE - Business Management	Contact	Webinar	6/30/2023
WORKSITE BENEFIT SOLUTIONS (384378)	1	Accident & Health	Contact	Webinar	6/30/2022
YOUR INSURANCE BUSINESS AND PLANNING FOR THE FUTURE (384584)	1	CE - Business Management	Contact	Webinar	7/31/2022