

**Golden Gate AHU**

**2017-2018 Budget Adopted July 2017**

			2015-2016		2016-2017	2017-2018	
		<b>Year Budget</b>	<b>Year-Ended</b>	<b>Year Budget</b>	<b>Year Ended</b>	<b>Year Budget</b>	
		<u>2015-2016</u>	<u>30-Jun-16</u>	<u>2016-2017</u>	<u>31-May-17</u>	<u>2017-2018</u>	<u>Notes</u>
	<b>Income</b>						
4000.000	Membership Dues	5,000.00	13,605.58	12,000.00	10,794.83	10,000.00	
4100.000	Staff/Associate Dues	-	100.00	-			
4200.000	Newsletter Advertising	6,000.00	6,782.50	6,000.00	3,275.00	3,000.00	
4220.000	Website Banner Advertising	350.00	3,385.00	2,500.00	4,450.00	3,500.00	
4273.000	Bernie Portal Royalty			150.00	660.00	250.00	
4275.000	Misc Income	-	-				
7000.000	Interest Income	-	20.26	30.00	45.44	50.00	
	<b>Total Income</b>	<b>11,350.00</b>	<b>23,893.34</b>	<b>20,680.00</b>	<b>19,225.27</b>	<b>16,800.00</b>	
	<b>Expenses</b>						
6000.000	Awards	150.00	219.96	200.00	260.17	350.00	
6010.000	Bank/ Credit Card Fees	2,000.00	3,015.29	3,000.00	1,845.20	2,000.00	
6020.000	Board Meeting - F&B	200.00	129.10	750.00	737.60	750.00	
6030.000	Board - President's Expense	150.00	-	150.00	484.33	250.00	
	Board-gifts, meals					250.00	
6040.000	CAHU Capitol Summit Travel	-	-		971.52	1,000.00	
	Healthcare Summit Travel					1,500.00	
6050.000	CAHU PAC	2,000.00	5,000.00	4,000.00	6,000.00	7,500.00	
6055.000	HUPAC Donation	400.00	1,000.00	1,000.00	1,000.00	1,000.00	
6060.000	Donations - Charitable	-	-	500.00		500.00	
6065.000	Education - CAHU	1,000.00	-	1,000.00	94.00	1,000.00	
6070.000	Insurance Expenses	1,300.00	1,247.06	1,300.00	1,340.97	1,400.00	
6075.000	Legal & Accounting (taxes)	750.00	750.00	750.00	765.00	800.00	
6100.000	Management Fees - CAMS	16,000.00	13,680.00	13,680.00	12,540.00	13,680.00	
6160.000	Membership Committee Expenses	100.00	-	1,250.00	532.00	1,000.00	
6170.000	NAHU Annual Convention Registration	1,000.00	2,911.00	1,500.00		1,500.00	
6175.000	NAHU Annual Convention Travel	3,000.00	6,126.29	4,500.00		4,500.00	
6180.000	NAHU Capitol Conference Registration	2,000.00	1,965.25	2,610.00	2,089.50	1,500.00	
6182.000	NAHU Capitol Conference Travel	8,000.00	7,779.99	9,390.00	7,654.68	4,500.00	
6190.000	NAHU Region VIII Expenses	500.00	500.00	1,250.00	831.66	1,500.00	

6200.000	Office Supplies/Expense	700.00	181.41	100.00	385.00	500.00	
6210.000	Constant Contact	1,080.00	1,061.00	1,000.00	1,050.00	1,300.00	
6220.000	Postage /Delivery - Admin	150.00	158.19	150.00	98.08	100.00	
6230.000	Print/Copy - Admin	30.00	10.60	10.00	12.30	15.00	
6140.000	Taxes & Licenses	-	-	-			
6260.000	Telephone/Fax/Internet	300.00	370.49	300.00	250.00	260.00	
6270.000	Website Expense	650.00	467.57	500.00	469.57	1,000.00	
7100.000	Income Tax Expense	1,400.00	10.00	1,000.00	1,765.75	1,800.00	
	<b>Total Expenses</b>	<b>42,860.00</b>	<b>46,583.20</b>	<b>49,890.00</b>	<b>41,177.33</b>	<b>51,455.00</b>	
	<b>Net Profit(Loss)</b>	<b>(31,510.00)</b>	<b>(22,689.86)</b>	<b>(29,210.00)</b>	<b>(21,952.06)</b>	<b>(34,655.00)</b>	
	<b>Sales Symposium</b>						
	<b>Income</b>						
4310.001	Sales Symposium -Registrations	6,000.00	7,200.00	7,500.00	4,700.00		
4320.001	Sales Symposium - Vendor	12,000.00	7,260.00	7,500.00	6,100.00		
4330.001	Sales Symposium - Sponsorship	12,000.00	19,875.00	20,000.00	21,700.00		
4340.001	Sales Symposium - Program Adv	-	-		1,000.00		
4350.001	Sales Symposium - Charitable Donations	500.00	460.00		467.00		
4365.006	Sales Symposium II - Registration				5,610.00	5,500.00	
	Sales Symposium - Sponsorship					20,000.00	
4366.006	Sales Symposium II - Vendors				5,900.00	5,000.00	
4367.006	Sales Symposium II - Charitable Donations				625.00	500.00	
	<b>Total Income</b>	<b>30,500.00</b>	<b>34,795.00</b>	<b>35,000.00</b>	<b>46,102.00</b>	<b>31,000.00</b>	
	<b>Expenses</b>						
6310.001	Sales Symposium - A/V	1,145.00	1,395.00	1,400.00			
6320.001	Sales Symposium - Donations	500.00	460.00	500.00	467.00		
6330.001	Sales Symposium - F&B	10,000.00	14,655.00	15,000.00	11,755.21		
6335.001	Sales Symposium - Mgmt Travel	-	-		257.15		
6340.001	Sales Symposium - Postage	-	-				
6360.001	Sales Symposium - Printing	260.00	470.30	400.00	978.51		
6370.001	Sales Symposium - Room Rental	1,200.00	-	1,000.00	1,250.00		
6380.001	Sales Symposium - Speaker expenses			1,000.00	513.47		
6385.001	Sales Symposium - Speaker Gifts	300.00	179.55	200.00	221.17		
6390.001	Sales Symposium - Supplies	200.00	-	500.00			
6395.006	Sales Symposium II - F&B			20,000.00	8,140.17	10,000.00	
	Sales Symposium - AV				1,848.90	2,000.00	
	Sales Symposium - Room Rental				1,584.78	1,500.00	

	Sales Symposium - Speaker Gifts				228.00	225.00	
	Sales Symposium - Printing				1,556.77	750.00	
	<b>Total Expenses</b>	<b>13,605.00</b>	<b>17,159.85</b>	<b>40,000.00</b>	<b>28,801.13</b>	<b>14,475.00</b>	
	<b>Net Profit(Loss)</b>	<b>16,895.00</b>	<b>17,635.15</b>	<b>(5,000.00)</b>	<b>17,300.87</b>	<b>16,525.00</b>	
	<b>Golf Tournament</b>						
	<b>Income</b>						
4410.002	Golf - Registration	6,000.00	5,060.00	6,000.00		6,000.00	
4420.002	Golf - Sponsors	7,500.00	10,700.00	7,500.00	3,800.00	8,500.00	
4430.002	Golf - Mulligans/Dinner	600.00	100.00	600.00		600.00	
4435.002	Golf - Vegas Hole	200.00	-	200.00		200.00	
4440.002	Golf - Charitable Donations	1,000.00	760.00	1,000.00		500.00	
	<b>Total Income</b>	<b>15,300.00</b>	<b>16,620.00</b>	<b>15,300.00</b>	<b>3,800.00</b>	<b>15,800.00</b>	
	<b>Expenses</b>						
6470.002	Golf - Charitable Donations & Vegas Hole	1,200.00	760.00	1,200.00		700.00	
6480.002	Golf - Green Fees	-	6,991.99	-		-	
6490.002	Golf - Food & Beverage	8,000.00	5,623.54	8,000.00		10,500.00	
6495.002	Golf - Printing	-	269.64	-		400.00	
6500.002	Golf - Supplies	500.00	373.88	500.00		240.00	
	<b>Total Expenses</b>	<b>9,700.00</b>	<b>14,019.05</b>	<b>9,700.00</b>	<b>-</b>	<b>11,840.00</b>	
	<b>Net Profit(Loss)</b>	<b>5,600.00</b>	<b>2,600.95</b>	<b>5,600.00</b>	<b>3,800.00</b>	<b>3,960.00</b>	
	<b>Membership Meetings</b>						
	<b>Income</b>						
4510.003	Membership - Registrations	13,500.00	5,725.00	5,000.00	4,160.00	5,000.00	
4520.003	Membership - Charitable Donations	1,000.00	1,150.00	500.00	210.00	500.00	
4530.003	Membership - Display Table	-	-	-			
4540.003	Membership - Sponsors	2,000.00	9,450.00	7,500.00	10,725.00	10,000.00	
	<b>Total Income</b>	<b>16,500.00</b>	<b>16,325.00</b>	<b>13,000.00</b>	<b>15,095.00</b>	<b>15,500.00</b>	
	<b>Expenses</b>						
6610.003	Membership - A/V	-	-	-			
6620.003	Membership - Donations	1,000.00	1,150.00	500.00		500.00	
6630.003	Membership - Food & Beverage	10,000.00	4,426.65	4,000.00	1,963.15	2,000.00	
6640.003	Membership - Postage	50.00	-		-		
6650.003	Membership - Printing	50.00	-		273.33	200.00	
6680.003	Membership - Room Rental				405.00	500.00	

6690.003	Membership - Speakers Travel	100.00	-				
6700.003	Membership - Supplies	300.00	-		126.73	130.00	
	<b>Total Expenses</b>	<b>11,500.00</b>	<b>5,576.65</b>	<b>4,500.00</b>	<b>2,768.21</b>	<b>3,330.00</b>	
	<b>Net Profit(Loss)</b>	<b>5,000.00</b>	<b>10,748.35</b>	<b>8,500.00</b>	<b>12,326.79</b>	<b>12,170.00</b>	
	<b>Medicare Summit</b>						
	<b>Income</b>						
4705.004	Medicare Summit - Registration	-	4,730.00	2,000.00			
4710.004	Medicare Summit - Sponsors	-	8,000.00	2,000.00			
4715.004	Medicare Summit - Vendors	-	7,200.00	1,000.00			
4720.004	Medicare Summit - Program Adv	-	350.00	500.00			
	Medicare Summit - Profit Share Split	-	-	-	1,705.54	2,000.00	
	<b>Total Income</b>	<b>-</b>	<b>20,280.00</b>	<b>5,500.00</b>	<b>1,705.54</b>	<b>2,000.00</b>	
	<b>Expenses</b>						
6745.004	Medicare Summit - A/V	-	760.00				
6747.004	Medicare Summit - Chapter Profit Split	-	2,922.00				
6750.004	Medicare Summit - F&B	-	14,233.86	6,500.00			
6755.004	Medicare Summit - Programs	-	412.30				
6760.004	Medicare Summit - Mbr Travel	-	490.82				
	<b>Total Expenses</b>	<b>-</b>	<b>18,818.98</b>	<b>6,500.00</b>	<b>-</b>	<b>-</b>	
	<b>Net Profit(Loss)</b>	<b>-</b>	<b>1,461.02</b>	<b>(1,000.00)</b>	<b>1,705.54</b>	<b>2,000.00</b>	
	<b>Technology Meeting</b>						
	<b>Income</b>						
4805.005	Technology Mtg July2015 - Registration	4,000.00	3,450.00				
4810.005	Technology Mtg July2015 - Sponsor	3,000.00	3,000.00				
4815.005	Technology Mtg July2015 - Charitable Don	-	135.00				
4816.005	Technology Mtg Apr2016 - Registration	-	4,935.00				
4817.005	Technology Mtg Apr2016 - Sponsor	-	6,000.00				
4818.005	Technology Mtg Apr2016 - Charitable Don	-	285.00				
4819.005	Technology Meeting - Registration			8,000.00			
4820.005	Technology Meeting - Sponsor			8,500.00	2,250.00		
4821.005	Technology Meeting - Charitable Donation			550.00			
	<b>Total Income</b>	<b>7,000.00</b>	<b>17,805.00</b>	<b>17,050.00</b>	<b>2,250.00</b>	<b>-</b>	
	<b>Expenses</b>						
6805.005	Technology Mtg July2015 - F&B	3,854.00	6,372.66				

6806.005	Technology Mtg July2015 - A/V	1,245.00	-				
6810.005	Technology Mtg July2015 - Charitable Don	-	135.00				
6815.005	Technology Mtg Apr2016 - F&B	-	8,010.84				
6816.005	Technology Mtg Apr2016 - A/V	-	1,226.95				
6817.005	Technology Mtg Apr2016 -Charitable Don	-	285.00				
6818.005	Technology Meeting - F&B			14,000.00			
6819.005	Technology Meeting - A/V			1,225.45			
6820.005	Technology Meeting - Charitable Donation			550.00			
	<b>Total Expenses</b>	<b>5,099.00</b>	<b>16,030.45</b>	<b>15,775.45</b>	<b>-</b>	<b>-</b>	
	<b>Net Profit(Loss)</b>	<b>1,901.00</b>	<b>1,774.55</b>	<b>1,274.55</b>	<b>2,250.00</b>	<b>-</b>	
	<b>TOTAL INCOME</b>	<b>80,650.00</b>	<b>129,718.34</b>	<b>106,530.00</b>	<b>88,177.81</b>	<b>81,100.00</b>	
	<b>TOTAL EXPENSES</b>	<b>82,764.00</b>	<b>118,188.18</b>	<b>126,365.45</b>	<b>72,746.67</b>	<b>81,100.00</b>	
	<b>NET PROFIT(LOSS)</b>	<b>(2,114.00)</b>	<b>11,530.16</b>	<b>(19,835.45)</b>	<b>15,431.14</b>	<b>-</b>	