

GGAHU - Budget for fiscal year ended June 30, 2019

Income	<u>Budget</u>
Membership Dues	7,300.00
Newsletter Advertising	2,200.00
Website Banner Ads	3,500.00
Bernie Portal Royalty	400.00
Next Agency Royalty	1,000.00
Sales Symposium - Registration	3,500.00
Sales Symposium - Vendor booths	5,000.00
Sales Symposium - Sponsorship	20,000.00
Sales Symposium - Charitable Donations	500.00
Fundraiser - Registration	6,000.00
Fundraiser - Sponsors	11,000.00
Fundraiser - Charitable Donations	500.00
Holiday Event	0.00
Membership Mtg - Registration	5,000.00
Membership Mtg - Charitable Donations	500.00
Membership Mtg - Sponsors	11,500.00
NAHU Education Meetings Sponsor	2,500.00
Medicare Summit - Registration	5,000.00
Medicare Summit - Charitable Donations	0.00
Medicare Summit - Sponsors	10,000.00
Medicare Summit - Vendors	5,000.00
Medicare Summit - Wine Registration	0.00
Medicare Summit - Program Adv	500.00
Total Income	100,900.00

Expenses	
Awards	300.00
Bank/Credit Card fees	2,500.00
Board Meeting - F&B	300.00
Board - Misc Expenses	100.00
Board - President's Expense	200.00
CAHU Capitol Summit	1,300.00
CAHU Education Foundation	1,500.00
CAHU PAC	2,500.00
HUPAC	1,500.00
Holiday Event	0.00
Insurance Expenses	1,400.00
Legal & Accounting (taxes)	800.00
Management Fees - CAMS	13,680.00
Management Travel	0.00
Membership Committee Expenses	500.00
NAHU Annual Convention Registration	1,500.00
NAHU Annual Convention Travel	5,000.00
NAHU Capitol Conference Registration	2,000.00
NAHU Capitol Conference Travel	7,000.00
NAHU Region VIII Expenses	1,000.00
NAHU Education Meeting - Venue	1,050.00

NAHU Education Meeting - F&B	1,500.00
NAHU Education Meeting - Speaker	3,000.00
Office Supplies/Expense	600.00
Constant Contact	840.00
Postage/Delivery - Admin	140.00
Print/Copy - Admin	25.00
Telephone/Fax/Internet	300.00
Website Expenses	400.00
Sales Symposium - A/V	2,500.00
Sales Symposium - Charitable Donations	500.00
Sales Symposium - F&B	11,000.00
Sales Symposium - Printing	400.00
Sales Symposium - Room Rental	1,200.00
Sales Symposium - Speaker Gifts	200.00
Sales Symposium - Supplies	500.00
Fundraiser - F&B	4,500.00
Fundraiser - Charitable Donations	500.00
Fundraiser - Misc	4,850.00
Fundraiser - Printing	500.00
Fundraiser - Prizes	500.00
Fundraiser - Supplies	50.00
Membership Mtg - Charitable Donations	500.00
Membership Mtg - F&B	4,000.00
Membership Mtg - Printing	100.00
Membership Mtg - Room Rental	1,500.00
Membership Mtg - Speaker Travel Exp	0.00
Membership Mtg - Supplies	100.00
Medicare Summit - A/V	1,500.00
Medicare Summit - Chapter Profit Split	3,200.00
Medicare Summit - Charitable Donations	0.00
Medicare Summit - F&B	11,500.00
Medicare Summit - Room Rental	0.00
Medicare Summit - Programs	700.00
Medicare Summit - Printing	0.00
Medicare Summit - Transportation	0.00
Medicare Summit - Supplies	0.00
Medicare Summit - Wine F&B	0.00
Medicare Summit - Speaker Travel	1,500.00
Total Expenses	102,735.00
Other Income and Expenses	
Interest Income	35.00
Provisions for Taxes	
Income Tax Expenses	1,200.00
Total Other Income and Expenses	1,165.00
Net Profit(Loss)	(3,000.00)

