Golden Gate Association of Health Underwriters

2022-2023 Approved Budget

	Total Revenue	**41,362.00**
	Total Expense	**48,373.00**
	Net Profit(Loss)	**(7,011.00)**
		2022-2023
		PROPOSED
General Operations		**Budget**
	Income	
4000.000	Membership Dues	5,000.00
4100.000	Staff/Associate Dues	-
4200.000	Newsletter Advertising	750.00
4220.000	Website Banner Advertising	1,000.00
4240.000	Platinum Sponsors	5,000.00
4250.000	Gold Sponsors	3,000.00
4260.000	Silver Sponsor	4,500.00
4270.000	Bronze Sponsor	2,000.00
4265.000	Broker Sponsor	-
4273.000	Bernie Portal Royalty	-
4274.000	NextAgency Royalty	-
4480.000	Holiday Event	1,000.00
4275.000	Misc Income	-
4451.008	Fundraiser - Registration	-
4452.008	Fundraiser - Sponsors	-
4453.008	Fundraiser - Charitable Donations	-
4610.	NAHU Education Meetings Sponsor	-
7000.000	Interest Income	12.00
	Total Income	**22,262.00**
	Expenses	
6000.000	Awards	100.00
6010.000	Bank/ Credit Card Fees	1,000.00
6020.000	Board Meeting - F&B	-
6030.000	Board - President's Expense	100.00
6025.000	Board- Misc Expenses	100.00
6040.000	CAHU Capitol Summit Travel	-
6045.000	CAHIP Leadership Travel	3,000.00
6050.000	CAHU PAC	2,000.00
6055.000	HUPAC	500.00
6055.000	Event Sponsorship	-
6060.000	Donations	-
6065.000	Education	-
6068.000	Holiday Event	750.00
6070.000	Insurance Expenses	1,600.00
6521.008	Fundraiser - F&B	-
6522.008	Fundraiser - Charitable Donations	-
6523.008	Fundraiser - Misc.	-
6525.008	Fundraiser - Printing	-
6526.008	Fundraiser - Prizes	-
6527.008	Fundraiser - Supplies	-
6075.000	Legal & Accounting (taxes)	850.00
6100.000	Management Fees - CAMS	13,680.00
6120.000	Management Travel	-
6160.000	Membership Committee Expenses	-
6170.000	NAHU Annual Convention Registration	1,500.00
6175.000	NAHU Annual Convention Travel	4,500.00
6180.000	NAHU Capitol Conference Registration	1,500.00
6182.000	NAHU Capitol Conference Travel	4,500.00
6190.000	NAHU Region VIII Expenses	-
6192.007	NAHU Education Meeting - Venue	-
6193.007	NAHU Education Meeting - F&B	-
6194.007	NAHU Education Meeting - Speaker	-
6200.000	Office Supplies/Expense	750.00
6210.000	Constant Contact	588.00
6220.000	Postage /Delivery - Admin	30.00
6230.000	Print/Copy - Admin	
6140.000	Taxes & Licenses	
6260.000	Telephone/Fax/Internet	275.00
6270.000	Website Expense	1,200.00

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General Operations		**Budget**
	Prior Year Expenses	
7100.000	Income Tax Expense	
	Total Expenses	**38,523.00**
	Net Profit(Loss)	**(16,261.00)**
Sales Symposium		
	Income	
4310.001	Sales Symposium -Registrations	7,000.00
4320.001	Sales Symposium - Vendor	3,500.00
4330.001	Sales Symposium - Sponsorship	4,500.00
4340.001	Sales Symposium - Program Adv	-
4350.001	Sales Symposium - Charitable Donations	-
4355.001	Sales Symposium - Raffle	-
	Total Income	**15,000.00**
	Expenses	
6310.001	Sales Symposium - A/V	500.00
6325.001	Sales Symposium - Credit Card Fees	200.00
6320.001	Sales Symposium - Donations	-
6330.001	Sales Symposium - F&B	6,000.00
6333.001	Sales Symposium - Cruise	-
6335.001	Sales Symposium - Mgmt Travel	-
6340.001	Sales Symposium - Postage	50.00
6360.001	Sales Symposium - Printing	200.00
6365.001	Sales Symposium - Raffle	-
6370.001	Sales Symposium - Room Rental	-
6375.001	Sales Symposium - Signage	200.00
6380.001	Sales Symposium - Speaker expenses	-
6385.001	Sales Symposium - Speaker Gifts	-
6390.001	Sales Symposium - Supplies	200.00
	Total Expenses	**7,350.00**
	Net Profit(Loss)	**7,650.00**
Golf Tournament		
	Income	
4410.002	Golf - Registration	-
4420.002	Golf - Sponsors	-
4430.002	Golf - Mulligans/Dinner	-
4435.002	Golf - Vegas Hole	-
4437.002	Golf - Live Auction	-
4440.002	Golf - Charitable Donations	-
	Total Income	-
	Expenses	
6470.002	Golf - Charitable Donations & Vegas Hole	-
6475.002	Golf - Cart Fees	-
6480.002	Golf - Green Fees	-
6490.002	Golf - Food & Beverage	-
6493.002	Golf - Insurance (Hole in One)	-
6495.002	Golf - Printing	-
6496.002	Golf - Prizes	-
6500.002	Golf - Supplies	-
	Total Expenses	-
	Net Profit(Loss)	**-**
Membership Meetings		
	Income	
4510.003	Membership - Registrations	600.00

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4520.003	Membership - Charitable Donations	-
4530.003	Membership - Display Table	-
4540.003	Membership - Sponsors	3,500.00
	Total Income	**4,100.00**
	Expenses	
6610.003	Membership - A/V	250.00
6615.003	Membership - Baseball Tickets	-
6620.003	Membership - Donations	-
6630.003	Membership - Food & Beverage	750.00
6640.003	Membership - Postage	-
6650.003	Membership - Printing	-
6680.003	Membership - Room Rental	1,500.00
6690.003	Membership - Speakers	-
6700.003	Membership - Supplies	-
	Total Expenses	**2,500.00**
	Net Profit(Loss)	**1,600.00**
	Medicare Summit	
	Income	
4705.004	Medicare Summit - Registration	-
4707.004	Medicare Summit - Charitable Donations	-
4710.004	Medicare Summit - Sponsors	-
4715.004	Medicare Summit - Vendors	-
4717.004	Medicare Summit - Wine Registration	-
4720.004	Medicare Summit - Program Adv	-
6747.004	Medicare Summit - Profit Share Split	-
	Total Income	**-**
	Expenses	
6745.004	Medicare Summit - A/V	-
6747.004	Medicare Summit - Chapter Profit Split	-
6748.004	Medicare Summit - Charitable Donations	-
6753.004	Medicare Summit - Room Rental	-
6754.004	Medicare Summit - Postage	-
6756.004	Medicare Summit - Printing	-
6757.004	Medicare Summit - Transportation	-
6758.004	Medicare Summit - Supplies	-
6759.004	Medicare Summit - Wine F & B	-
6750.004	Medicare Summit - F&B	-
6780.004	Medicare Summit - Prize	-
6755.004	Medicare Summit - Programs	-
6760.004	Medicare Summit - Speaker Fees/ Travel	-
6770.004	Medicare Summit - Virtual Platform	-
	Total Expenses	**-**
	Net Profit(Loss)	**-**
	Annual Profit (Loss)	**(7,011.00)**